

Purchasing Department
Madison County Board of Supervisors
146 West Center Street
Canton, Mississippi 39046

601-855-5503
hardy@madison-co.com

14 March 2016

District 1 Supervisor Sheila Jones
District 2 Supervisor Trey Baxter
District 3 Supervisor Gerald Steen
District 4 Supervisor David Bishop
District 5 Supervisor Paul Griffin

Subject: Approve monthly service fees for GPS tracking and locating devices with Fleetistics

Dear Board Members:

County Engineer & Road Manager Dan Gaillet requested to purchase 21 GPS tracking devices and 12 GPS locating devices to be installed on Road Department equipment.

The GPS tracking devices report all locations and speeds. They would be used primarily on dump trucks, tractor trucks, and motor graders. The GPS locating devices only report location. They would be used on slow-moving heavy equipment such as bulldozers, backhoes, paving equipment, and tractors. The reported GPS data can be checked by Mr. Gaillet at his will by logging into Fleetistics' website.

The total cost of the above equipment would be \$4,959.80 (see attached requisition). It would be bought through the normal purchase order process. The monthly GPS fee is \$25 per month per unit for the tracking devices (GO7) and \$14.56 per month per unit for the GPS locating devices. There is also a 90-cent per device monthly network service fee. The monthly fee agreement would be approximately \$911.10 per month, and requires board approval.

Sincerely,



Hardy Crunk
Purchase Clerk

Requisition 0160485 Date 3/14/2016 ROAD DEPARTMENT
MADISON COUNTY ANDREW GRANT
P O BOX 608
CANTON, MS. 39046
(601)859-8241 (601)948-3897 JX
REFER TO PURCHASING OFFICE

Vendor:
FLEETISTICS

Ship To: VIA: BEST WAY
DEPARTMENT OF ROAD MANAGEMENT
3137 SOUTH LIBERTY STREET
CANTON, MS 39046

Quantity	Description of Supplies, Equip, Srvc	Unit Cost		Extended
1.00	:150300919 GO 7 TRACKING DEVICE	2762.00	EA:	2762.00
1.00	:150300919 XT-4550 TRACKING DEVICE	2197.80	EA:	2197.80

Total \$4,959.80

Approved By: _____



3/15/16



Fleetistics
 2604 Cypress Ridge Blvd., Suite 101
 Wesley Chapel, FL 33544
 contact@fleetistics.com | 877-467-0326

Madison County Board of Supervisors Go7 x 21 New

Quote: QUO-08550-T7C1X5

quote summary

Account Manager
 Brandon Santiago
 Brandon.Santiago@Fleetistics.com
 877-467-0326

Thank you for considering Fleetistics as your fleet management partner.
 You can print the quote or complete your order at the bottom of the page.

monthly application access fees (aaf)

Contract Term: 24 Months

Unit Type	Monthly Fee	# of Units	Subtotal
GPS	\$25.00	21	\$525.00
Pro - telematics	\$0.00	21	\$0.00
Monthly Total			\$525.00

• \$0.90 network service fees not included

initial investment

Unit Type	Price per Unit	# of Units	Subtotal
GO7 CDMA Tracking Device	\$95.00	21	\$1,995.00
Activation Fee Geotab	\$25.00	21	\$525.00
OBDII Harness, Non-standard OBD Connection	\$32.00	8	\$256.00
9-Pin Straight Harness, HD	\$28.00	13	\$364.00
DriveTRAX	\$0.00	21	\$0.00
Harness, 3 Wire GO 6/7	\$21.00	7	\$147.00

Notes: Activation fee approved to be waived. Limited Lifetime warranty on equipment. Optional "Fleetistics" DriveTrax program is being offered to our new customers for one year at no charge. After the introductory 1 year period, you will be billed \$7.95 per year, per decal to continue the service. The DriveTrax decal and instructions will be included with your order so you will know how to add the DriveTrax decal numbers to your MyFleetistics account by vehicle. This step is critical to enable us to communicate DriveTrax notices to you."

Subtotal \$3,287.00
 Shipping \$0.00
 Discount \$525.00
 Taxes (if applicable) \$0.00
TOTAL \$2,762.00

- Read the Terms & Conditions
- Read the Limited Lifetime Warranty

<https://my2.myfleetistics.com/quotes/quotes?id=QUO-08550-T7C1X5>

3/10/2016



Fleetistics
 2604 Cypress Ridge Blvd., Suite 101
 Wesley Chapel, FL 33544
 contact@fleetistics.com | 877-467-0326

Madison County Board of Supervisors Equipment tracker RU-4550 x 12

Quote: QUO-08553-G1D6G0

quote summary

Account Manager
 Brandon Santiago
 Brandon.Santiago@Fleetistics.com
 877-467-0326

Thank you for considering Fleetistics as your fleet management partner.
 You can print the quote or complete your order at the bottom of the page.

monthly application access fees (aaf)

Contract Term: 12 Months

Unit Type	Monthly Fee	# of Units	Subtotal
GPS	\$14.56	12	\$174.72
			Monthly Total \$174.72

- \$0.90 network service fees not included

initial investment

Unit Type	Price per Unit	# of Units	Subtotal
XT-4550 Tracking Device	\$168.15	12	\$2,017.80
Activation Fee All Others	\$15.00	12	\$180.00

Notes: Shipping cost will be added to first invoice as requested.

- Read the Terms & Conditions

Subtotal \$2,197.80
 Shipping \$0.00
 Discount \$0.00
 Taxes (if applicable) \$0.00
TOTAL \$2,197.80

<https://my2.myfleetistics.com/quotes/quotes?id=QUO-08553-G1D6G0>

3/10/2016